

Communicating Change

Leading through the Change Curve

Carina Gerry





Carina Gerry

Director, Engineering Quality SalesLoft

Communicating Change

Why is this important?



Software changes quickly and our businesses change quickly.



In software engineering, our people are our assets.



Leaders set the tone







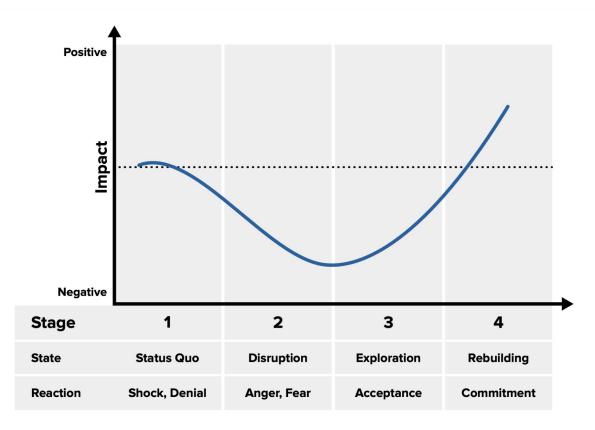
Only 38% of people like to leave their comfort zone

- Mark Murphy, Forbes.com

https://www.leadershipig.com/blogs/leadershipig/122984769-guiz-how-do-you-personally-feel-about-change







Expected Change



Expected Change











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Leading through the Stages



Status Quo

Communicate Information

High Levels of Transparency

Disruption

Watch

Listen & Validate

Support

Invite Questions

Focus on the future

Reiterate the "Why"

Exploration

Give Time to Explore and Test

Get people involved; build buy-in

Rebuilding

Celebrate wins

Check alignment

Reflect

Communication Strategies

SalesLoft

Getting ahead of the change

Gain Allies

7x7



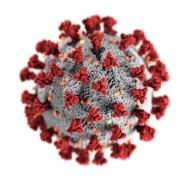
Unexpected Change



Unexpected Change















Status Quo

Communicate Information

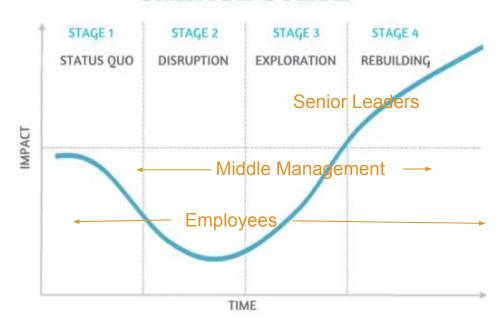
High Levels of Transparency

Disruption Exploration Rebuilding Watch Give Time to Explore Celebrate wins and Test Listen & Validate Check alignment Get people involved; Reflect Support build buy-in Invite Ouestions Focus on the future Reiterate the "Why"





CHANGE CURVE

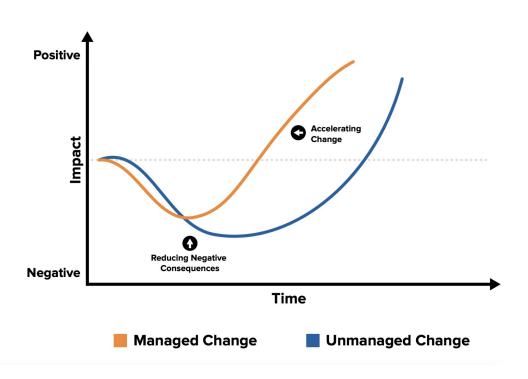


Key Takeaways











Thank you

Carina Gerry